

Daniel A. Schipp, Senior Consultant

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Dan Schipp brings three decades of experience in institutional advancement in higher education to the JGA team. His early career included teaching junior high social studies and working in community planning and development in southern Indiana. Before joining JGA, Dan, a graduate of the University of Notre Dame, enjoyed a long career in institutional development with Saint Meinrad Archabbey and School of Theology. Clients value Dan's quiet, calm and thoughtful demeanor as they navigate difficult challenges.

At Saint Meinrad, Dan was Director of Institutional Support, later becoming the Director of Development. He then held the position of Vice President for Development for 20 years. In that position, he led a development program that raised \$145 million in gifts and grants, successfully executed a \$40 million capital campaign, and increased the endowment from \$7 million to \$60 million. During his time at Saint Meinrad, Dan also was actively involved in board development and strategic planning. In 1999, Dan was named Fundraising Executive of the Year by the National Society of Fund Raising Executives, Indiana Chapter.

Dan not only has succeeded in a professional capacity, but has served his community as well. He just completed a seven-year term as a Trustee of the Archdiocese of Indianapolis Catholic Community Foundation, Inc. He continues to serve on the Advisory Board of the Lake Institute on Faith and Giving. He previously served on the Development Committee for the Perry County Habitat for Humanity.

Previous Experience

- Vice President for Development at Saint Meinrad Archabbey and School of Theology
- Director of Development at Saint Meinrad Archabbey and School of Theology
- Director of Institutional Support at Saint Meinrad Archabbey and School of Theology
- Director of Community Development for the Lincoln Hills Development Corporation and Foresight Development Corporation

Education

- Bachelor's degree in government and international studies from the University of Notre Dame