

SCHEDULE

ADVANCING MISSION

*Conference for Administrators, Advancement Personnel, Key Advisory Committee/Board Members
October 27-29, 2015, Nazareth, Kentucky*

Hosted by the Office of Congregational Ministries, Michelle Grgurich, Director
In Collaboration With the Office of Congregational Advancement, Patsy O'Toole, Director
Through a grant from the Conrad N. Hilton Foundation and GHR Foundation

Tuesday, October 27, 2015

3:00-6:00pm	Crimmins Hall Banner Room	Registration
5:00pm	Crimmins Hall Social Room	Light Supper
6:00pm	Crimmins Hall Banner Room	Introductions Michelle Grgurich, SCN Welcome/Opening Remarks Adeline Fehribach, SCN, Provincial Chair, SCN, Inc. and Members Board Opening Prayer Session #1 <i>Setting the Context</i> , Patsy O'Toole, SCNA <i>Fundraising as a Ministry</i> , Michelle Grgurich, SCN
8:00pm	Crimmins Hall Banner Room	Closing Prayer
	Crimmins Hall Social Room	Reception

Wednesday, October 28, 2015

7:45am	Motherhouse Dining Room	Breakfast
9:00am	Crimmins Hall Banner Room	Overview of the Day Angela E. White, CFRE, Senior Consultant and CEO* Dan Schipp, Senior Consultant* Opening Prayer Session #2, <i>Philanthropic Trends: Impact of High Net Worth, Gender, and Generational Trends on Giving and Volunteering</i> Angela E. White, Dan Schipp

10:30am	Crimmins Hall Social Room	Break
10:45am	Crimmins Hall Banner Room	Session #3, <i>Fund Development Methodologies: The metrics and measurements for the various ways to solicit gifts and share your story with donors</i> Angela E. White, Dan Schipp
12:00 noon	Crimmins Hall Social Room	Lunch
1:30pm	Crimmins Hall Banner Room	Session #4, <i>Donor Engagement Part One: Prospect Identification, Cultivation, and Solicitation</i> Angela E. White, Dan Schipp
3:00pm	Crimmins Hall Social Room	Break
3:30pm	Crimmins Hall Banner Room	Session #5, <i>Donor Engagement Part Two: Donor Stewardship and Recognition and Roles of Staff, Board, and Other Volunteers in a Donor-Centered Development Program</i> Angela E. White, Dan Schipp
6:00pm	Motherhouse Dining Room	Prayer before Meal Evening Meal
7:00pm	O'Connell Hall Drawing Room	Reception Tour Heritage Hall and Visitor Center

Thursday, October 29, 2015

7:45am	Motherhouse Dining Room	Breakfast
9:00am	Crimmins Hall Banner Room	Opening Prayer Session #6, <i>Creating Your Action Plan: Key outcomes from our time together</i> Angela E. White, Dan Schipp
10:15am	Crimmins Hall Banner Room	Evaluation of our time together
10:50am	St. Vincent De Paul Church	Mass
11:30am	St. Vincent De Paul Church	Closing Remarks
12:00 noon	Motherhouse Dining Room	Lunch Departure

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